

Captain Jay's

Ultimate Boat Buying Red Flags Guide

How to Spot Trouble Before You Buy

After 25 years on Tampa Bay waters and guiding hundreds of buyers, Captain Jay has compiled this professional-level red flag checklist. These warnings can save you from expensive mistakes and unsafe ownership.

Captain Jay's Perspective:

"The best deal isn't the cheapest boat — it's the one without hidden nightmares. Every red flag you catch early saves thousands later."

K Mechanical Red Flags

- X Engine hours that don't match vessel age (too high or suspiciously low)
- X Oil leaks or evidence of patch repairs
- X No compression test data available
- X Cooling system corrosion or salt deposits
- X Gear oil that looks milky (water intrusion)
- X Propeller dings, cracks, or mismatched sets

Structural Red Flags

- X Soft spots in deck or hull (tap test fails)
- X Transom flexing (critical failure risk)
- X Extensive spider cracks around stress points
- X Evidence of recent bottom paint hiding blisters
- X Unsealed through-hull fittings or seacocks
- X Poor bilge condition (oil, debris, standing water)

Electronics & Systems Red Flags

- X Outdated GPS/fishfinder with no updates
- X Non-functioning VHF or no DSC capability
- X Dead batteries, corroded terminals, loose wiring
- X Missing safety gear (jackets, flares, extinguishers)
- X Inconsistent light or pump operation

Documentation Red Flags

- X No clear title or liens present
- X Expired or missing Florida registration
- X Incomplete bill of sale or mismatched signatures
- X No recent survey or service records
- X History of insurance claims (check carefully)
- X Missing warranties or manufacturer paperwork

Market & Seller Red Flags

- X "Too good to be true" pricing way below comps
- X Seller unwilling to allow professional survey
- X Pressure to close without sea trial
- X Refusal to provide maintenance history
- X Boat listed for many months with price drops
- X Inconsistent seller story about boat's history

Tampa Bay-Specific Red Flags

- X Ignored shallow-water wear (grass flats, sandbar grounding)
- X Corrosion from high salinity & lack of flush systems
- X Failure to comply with manatee zone restrictions (ticket risks)
- X Undisclosed hurricane or storm damage repairs
- X Bridge clearance issues (know your fixed height needs)

How to Protect Yourself

- 1. Always hire a certified marine surveyor.
- 2. Insist on a sea trial in Tampa Bay conditions.
- 3. Cross-check title, insurance, and service records.
- 4. Build a "walk away" mindset if red flags pile up, move on.
- 5. Use local experts (like Captain Jay) who know regional pitfalls.

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